



CHESTERFIELD GROUP

Chesterfield Group, is a wholesale and full service Insurance organisation including the Lloyd's Broker Chesterfield Insurance Brokers and Cranbrook Underwriting, its specialised underwriting unit. We transact **USD 300 million** in annual premiums specialising in bespoke solutions for businesses, coverholders, Insurance brokers, trade associations and private individuals worldwide.

We are authorised and regulated by the Financial Conduct Authority (FCA) and operate actively in all major international markets.

H. W. KAUFMAN GROUP COMPANIES

Being part of H.W. Kaufman Group - www.hwkaufman.com - one of the largest privately owned independent Insurance groups, Chesterfield can support its clients worldwide via an expanded offering and global reach—with confidence and strong financial backing.

Founded in 1969, H.W. Kaufman Group employs over 2,000 people across **60 offices** worldwide, transacting premiums in excess of **USD 2 billion**.





GLOBAL REACH – H. W. KAUFMAN SUPPORT NETWORK

North America

- Burns & Wilcox
- Burns & Wilcox Brokerage
- Burns & Wilcox Canada
- RB Jones
- Global Excess Partners

Chile

- Chesterfield Group Latin America

Service Companies

- Afirm – Premium audits, inspections and risk services
- Stonemark – Premium finance company
- Minuteman Adjusters – Loss adjustors
- Atain – P&C Insurance Carrier

United Kingdom

- Chesterfield Group London
- Lochain Patrick
- Node International
- Cranbrook Underwriting
- Burns & Wilcox UK

Europe

- H.W. Kaufman Group Europe, Amsterdam

OUR SERVICES

Chesterfield Group provide Reinsurance and Insurance advice and solutions to intermediaries, insurers and reinsurers for their clients and customers worldwide. This includes structuring risk retention and transfer programmes, Reinsurance and Insurance broking, risk management and full claims support.

Our global network of clients includes both individual companies and retail brokers throughout Asia, Africa, Europe and the Americas.

LINES OF BUSINESS

- Accident and Health
- Aquaculture
- Aviation
- Bloodstock
- Cargo
- Contingency
- Construction
- Cyber
- Energy
- Fine Art
- Financial Lines
- Kidnap & Ransom
- Life
- Liability
- Livestock
- Medical Malpractice
- Marine Hull
- Professional Indemnity
- Property
- Political Violence
- Reinsurance
- Terrorism
- Transportation
- Treaty Reinsurance



KEY PERSONNEL

SANTIAGO

Mauricio Loyola Goich

Managing Director, Latin America

Mauricio has worked in the Latin American market for over 25 years, both on the Underwriting and Broking side with international Insurance and (Re)Insurance companies

In 1995 he started as a trainee underwriter at CHUBB, with responsibilities across different lines of business including Property and Financial Lines.

In 2000 Mauricio moved to Heath Lambert as a Reinsurance broker across all major classes of business. In 2003 he moved to AGF/Allianz and after to Liberty Mutual as Industrial Technical Manager reporting to Munich, underwriting large industrial risks with the support of Home Office and Reinsurance Markets.

In 2005 Mauricio began a start-up Broker called MGT Re which was subsequently sold to Willis in 2006 where he was then the CEO of Willis Reinsurance in Chile, winning a number of industry awards for his work.

In 2012 Mauricio undertook another start-up for Integro Brokers, building their Reinsurance office.

In 2017 Mauricio became the Head of Latin America for Prospect Insurance Brokers with the aim of establishing Prospect's presence in the Chilean and Latin American market.

In 2021 the business became part of the H.W Kaufman Group, rebranding as Chesterfield Group Latin America, operating out of Santiago and responsible for regional growth in Latin America.

LONDON

Andrew Thacker – Executive Director

With 35 years' experience in the London and International Insurance markets, Andrew has a proven track record in the production and placement of difficult and hard to place business across several specialist classes of business.

Andrew became a founding partner of Chesterfield Insurance Brokers Ltd in 1995 and as a main Board Director at Chesterfield Andrew heads up the Global Specialty Division in addition to the group Technical, IT and Claims operations.

Trevor Parson – Director

Trevor joined Chesterfield Insurance Brokers Ltd in 2000 and is a Director of the Casualty division within Global Specialty.

With over 40 years' experience in the London and International Insurance markets, Trevor specialises in liability, professional indemnity and crime, placing individual facultative programmes and delegated authority facilities. Trevor specialises in placing challenging and unusual risks.

Andrew Furr – Director

Andrew joined Chesterfield Group in 2008 and is Director of the Special Risks division within Global Specialty. The team cover a wide range of Insurance and Reinsurance products with a focus on Accident & Health, Life, Medical, Kidnap & Ransom, Livestock and Contingency classes.

Andrew has a wealth of experience in placing complex risks for clients operating in hostile environments. He has been responsible for creating and adapting policy wordings to ensure their suitability for our clients ever evolving needs.